



RISE

Retrofit information,
support & expertise

Introduction to the RISE Direct - Supply Chain service

Supply chain advice pack

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www.riseretrofit.org.uk



Introduction

The UK retrofit sector is entering a period of significant growth, driven by government investment, rising energy costs and the need to improve the performance of existing homes. Programs such as Warm Homes funding are creating substantial opportunities for organisations across the retrofit supply chain.

At the same time, participation in retrofit programmes requires organisations to navigate a complex landscape of standards, procurement routes, compliance requirements and delivery expectations.

The RISE Direct – Supply Chain service has been developed to support organisations in understanding and accessing these opportunities, helping to build confidence, reduce risk and hopefully lead to successful participation in Warm Homes delivery.

£15 billion government investment
through the Warm Homes Plan¹

Up to **5 million homes** targeted for
upgrade by 2030¹

The Retrofit Opportunity

Retrofit is now a core part of the UK's long-term housing and energy strategy. Investment is increasing, policy direction is clear, and delivery programmes are scaling.

For supply chain organisations, this represents access to long-term pipelines of work across energy efficiency, low-carbon heating, ventilation, insulation and wider retrofit services.

However, while the opportunity is clear, many organisations face challenges in understanding how to access and deliver this work in practice.

The Challenge: Navigating Complexity

Participation in funded retrofit programmes requires organisations to operate within a structured and often unfamiliar framework.

This includes compliance with:

- PAS 2030 and PAS 2035 standards
- MCS certification requirements
- Public sector procurement processes

- Increasing expectations around quality assurance
- Documentation and reporting requirements
- Performance monitoring and evidence gathering

For many organisations, these requirements can act as a barrier, particularly when entering the market for the first time or attempting to expand retrofit delivery capability.

Understanding the scale of delivery

The challenge is not only complexity, but also scale.

A significant proportion of UK homes require energy performance improvements, creating strong and sustained demand for retrofit services. Meeting this demand requires a supply chain that is:

- Skilled
- Compliant
- Appropriately accredited
- Resourced for delivery
- Ready to scale

At present, many organisations are still developing the knowledge, certifications and capacity required to meet future demand consistently.

A gap between opportunity and capability

Despite strong demand and available funding, there remains a gap between what needs to be delivered and what parts of the market are currently equipped to deliver.

In practice this can result in:

- Uncertainty around industry standards
- Limited confidence navigating procurement processes
- Skills and capability gaps
- Challenges obtaining required certifications
- Difficulty translating policy requirements into delivery activity
- Missed commercial opportunities

RISE Direct has been developed to help organisations close this gap and prepare for successful participation in Warm Homes delivery.

What is RISE Direct – Supply Chain?

The **RISE Direct – Supply Chain** service provides tailored support to organisations looking to participate in Warm Homes and retrofit delivery programmes.

The service helps organisations understand their current level of readiness, identify areas for development and build the capability needed to access retrofit opportunities.

Whether an organisation is new to retrofit or looking to expand existing services, RISE Direct provides impartial support to help navigate industry requirements, standards and delivery expectations.

How RISE Direct supports organisations

RISE Direct helps organisations understand where they are today and what actions they need to take to become ready for retrofit delivery.

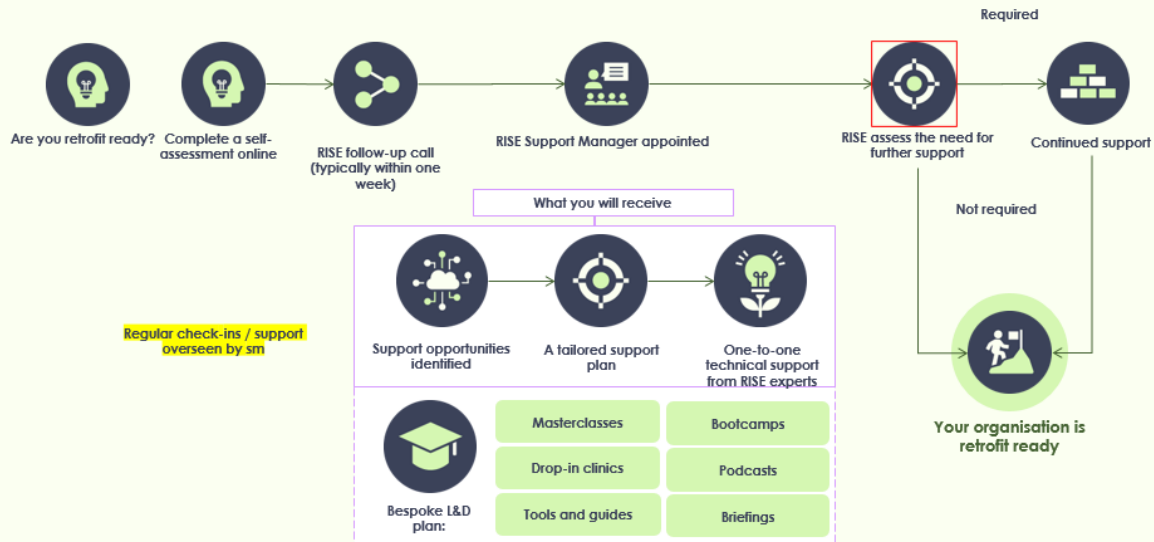
Support may include:

- Understanding retrofit market opportunities
- Identifying required certifications and accreditations
- Understanding PAS 2035 requirements
- Building workforce skills and capability
- Developing delivery capacity
- Accessing tailored one-to-one expert support

The support is designed to help organisations move from ambition to delivery through a clear and structured development pathway.

Your RISE Direct journey

Retrofit Readiness Service



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The RISE Direct journey provides a structured route from initial self-assessment through to tailored support and action planning. The process helps organisations identify development priorities and build the capability needed to access Warm Homes and retrofit opportunities.

The RISE Direct process provides a structured pathway to help organisations understand their readiness for retrofit delivery. Beginning with a self-assessment and progressing through a diagnostic review and tailored action planning, organisations receive support focused on achieving practical outcomes and delivery readiness.

Why engage with RISE Direct – Supply Chain?

Engaging with RISE Direct – Supply Chain helps organisations move towards Warm Homes delivery.

Whether you are looking to:

- Expand into retrofit delivery
- Deliver energy efficiency improvements
- Access Warm Homes opportunities
- Build organisational capability

- Develop the skills, processes and accreditations needed for delivery

RISE Direct provides independent support to help organisations understand requirements, reduce risk and prepare for future opportunities.

Key benefits

- Increased understanding of retrofit delivery requirements
- Improved confidence in accessing procurement opportunities
- Identification of organisational strengths and capability gaps
- Tailored recommendations for improvement
- Access to specialist retrofit expertise
- Support to develop capability for Warm Homes delivery
- Reduced risk through improved planning and compliance

Getting started

The first step is completing a RISE Direct self-assessment.

[RISE Direct: Supply chain - RISE App](#)

This will help identify:

Current capability

- Skills
- Experience
- Existing services
- Workforce capacity

Existing certifications and accreditations

- PAS-related capability
- MCS certification requirements
- Industry accreditations

Skills and resource gaps

- Training needs
- Recruitment requirements
- Delivery capacity

Growth opportunities

- Entry into new retrofit markets
- Expansion of current services
- Participation in Warm Homes programmes



Following the self-assessment, organisations will receive:

1. A diagnostic call with a RISE specialist
2. A diagnostic report outlining key findings
3. A tailored action plan
4. Opportunity to access to ongoing one-to-one support where appropriate

Conclusion

The transition to a warmer, more energy-efficient housing stock presents significant opportunities for the retrofit supply chain.

However, realising these opportunities requires organisations to understand industry requirements, develop capability and build confidence in delivery.

RISE Direct – Supply Chain provides a structured pathway from self-assessment through to tailored support, helping organisations prepare for Warm Homes opportunities and develop the capability required for successful retrofit delivery.

By supporting organisations to understand their current position, identify development priorities and access expert guidance, RISE Direct helps turn opportunity into delivery and supports the growth of a capable, confident and future-ready retrofit supply chain.



Podcast: All RISE podcasts are available [here](#).

Podcast: "Challenges of being a Retrofit Coordinator" available [here](#).



Masterclass: All RISE masterclasses are available [here](#).

Masterclass "A guide to good practice project management" available [here](#).



Advice pack: All RISE advice packs available [here](#).

Advice pack: "Neurodiversity and retrofit - residents" available [here](#).

